

VP of Sales at GameScorekeeper

Are you ready to deliver exponential growth?

GameScorekeeper delivers esports data solutions to betting and media companies. Having developed a breakthrough esports data platform and established a market presence, the company is ready to capture the global market for esports solutions. This is where you enter the scene.

Your new job

You will be responsible for building your own customer portfolio while continually refining the sales process to ensure rapid growth for the company in close collaboration with the CEO and tech team. As you gain a solid grasp of the sales cycle, you will eventually expand the sales team with additional hires, and train and manage these.

You will be based at our HQ located at the harbour front in Aarhus, Denmark, but can work remotely from anywhere in the world if you prefer. You will get the opportunity to travel internationally for exhibitions and customer meetings.

Your profile

- Systematic, result-oriented and passionate about sales
- Proven B2B sales track record
- Experience with sales hiring and management
- Preferably experienced with Salesforce
- Existing network in the betting industry is a plus

We offer

- An opportunity to take a top sales role in a growth company and to reap the rewards of the success you create.
- A compensation package consisting of both fixed salary and bonus.
- Great possibility to advance to a management position.
- High degrees of freedom and responsibility.
- A young and vibrant workplace.

Sounds good?

Send an updated CV or LinkedIn profile to Founder and CEO Felix Klastrup at felix@gamescorekeeper.com.

Last date for submission is 21 September 2020. We will conduct job interviews continually, so please send your application as soon as possible.

If you have any questions about the job, please send them to felix@gamescorekeeper.com.